1ST EDITION

IMPACT ANALYSIS

18-19 JANUARY, 2018,
INDIA EXPOSITION MART, GREATER NOIDΑ

www.indusfood.co.in
BRINGING STAKEHOLDERS IN THE F&B INDUSTRY ON ONE PLATFORM

Organisers

Co Organisers

Sponsors

Partners States
PUTTING INDIA’S FOOD ON A GLOBAL PLATFORM

INDUSFOOD – WORLD’S FOOD SUPERMARKET

Organised annually, INDUSFOOD is India’s official export focused F&B trade fair, showcasing the country’s best line-up of food & agri products to global buyers
Over 650 million USD worth of on-the-spot business negotiations

**WELL BEGUN IS HALF DONE**

*ACHIEVED A NEVER – BEFORE SCALE ON INDIAN SOIL*

<table>
<thead>
<tr>
<th>12,000+</th>
<th>43</th>
<th>10</th>
<th>320</th>
<th>450</th>
<th>75</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gross Area Occupied</td>
<td>Countries Represented</td>
<td>State Pavillions Participated</td>
<td>Indian Exhibitors Showcased</td>
<td>Global Buyers Visited</td>
<td>Global Retail Chains Present</td>
</tr>
</tbody>
</table>

“We are grateful for providing us a wonderful opportunity to explore our business at an international level platform at INDIAFOOD, Delhi. We have received good response and enquiries in the said exhibition for our products. We heartily appreciate your efforts in organising such an enormous platform, which not only promotes our existing businesses but also provides us new and upcoming era of business innovation.”

Manoj Solanki,
Managing Director, Annapurna Universal Foods Pvt Ltd
The first edition of INDUSFOOD 2018, a Global Food & Beverages exposition was held at India Expo Mart Greater Noida, India from 18-19 January 2018, with the primary objective to create an export focused F&B trade fair, showcasing the country’s best line-up of food & agri products to global buyers.

The maiden edition managed to generate 650 Million USD of on-the-spot business and was a huge success for the Indian F&B sector. 455 foreign participating buyers from 40 different countries and 75 global retail chains ensured that the estimated potential of the business for 2018-19 touched a figure of 1.5 Billion USD. A massive support from global industrial chambers boosted the trade confidence. 3 MOUs and 12 Industry-Government roundtables were key achievements for promoting bilateral trade by Indusfood Edition 1.

Estimating 600+ Buyers and 500 exhibitors, the 2nd edition is slated to be even bigger.
COUNTRIES THAT PARTICIPATED

Russia 73
Iraq 50
Islamic Republic of Iran 31
Malaysia 25
Saudi Arabia 22
Viet Nam 22
Israel 22
Canada 15
Oman 14
United Arab Emirates 12
United States of America 11
Qatar 10
Egypt 8
New Zealand 9
Kenya 5
Rest 121

No. of Hosted Buyers

Exhibitors Zonewise

- Consumer Food 95
- Spices 54
- Organic & Health Food 40
- Beverages 28
- Fruits & Vegetables 22
- Indian Ethnic Food 19
- Marine, Meat, Poultry 17
- Oil and Oil Seeds 17
- Ingredients 15
- Dairy & Dairy Products 11
- Luxury Foods 02

"I would like to congratulate TPCI on the behalf of the Embassy of India - Mexico for conducting a successful Indufood 2018 expo. This would go a long way in increasing our exports to the world and strengthening Indian businesses."

Ashwani Kumar,
Commercial Representative,
Embassy of India, Mexico.
TRADE - COUNTRY WISE

2 DAYS - 650 Mn USD
WORTH OF DEALS CLOSED

TRADE - PRODUCT WISE (Top 10 Product Categories)

<table>
<thead>
<tr>
<th>Product Category</th>
<th>Value (Mn $)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spices</td>
<td>71.03 Mn</td>
</tr>
<tr>
<td>Tea</td>
<td>54.12 Mn</td>
</tr>
<tr>
<td>Frozen Food</td>
<td>46.68 Mn</td>
</tr>
<tr>
<td>Rice</td>
<td>41.31 Mn</td>
</tr>
<tr>
<td>Pulses</td>
<td>33.32 Mn</td>
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<tr>
<td>Snacks</td>
<td>32.1 Mn</td>
</tr>
<tr>
<td>Dairy</td>
<td>24.73 Mn</td>
</tr>
<tr>
<td>Fruit &amp; Veg</td>
<td>22.20 Mn</td>
</tr>
<tr>
<td>Meat</td>
<td>21.55 Mn</td>
</tr>
<tr>
<td>Confectionary</td>
<td>32.10 Mn</td>
</tr>
</tbody>
</table>
FOOD-ECONOMIC DIPLOMACY AT IT'S BEST

OVER 20 BILATERAL MEETINGS & CONFERENCES CONDUCTED

MAJOR BILATERAL PARTNERS

- Iraq
- Vietnam
- Oman
- Saudi Arabia
- Iran
- CIS
- Qatar
- Canada
- Israel
- Malaysia
MASSIVE SUPPORT BY GLOBAL CHAMBERS

Also Supported by:
- Eurasian Business Union
- MOIT – Ministry of Industry and Trade, Vietnam
- Singapore Manufacturing Federation
- Moscow Chamber of Commerce and Industry
- Indo-Business Professional Council, Qatar
- All Russia Public Organisation ‘Business Russia’
- Iran Trade Promotion Organisation
- National Chamber of Commerce, Mexico
- Oman Chamber of Commerce and Industry
- Government Trading Corporation of Iran

3 MOUs signed
GLOBAL COLLABORATIONS WITH THE INDUSTRY

Memorandum of Understanding between Joint Iraqi-Indian Chamber of Commerce & TPCI

Memorandum of Understanding between Oman Chamber of Commerce & TPCI

Canadian Delegation

Russian Delegation from Russian Economic Commission giving memento to the Ministry of Commerce and Industry
**Edition 1:**

320 Exhibitors across 12 product zones

<table>
<thead>
<tr>
<th>Odisha</th>
<th>Jammu &amp; Kashmir</th>
<th>Andhra Pradesh</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>Government of Gujarat</td>
<td>Premier's</td>
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<tr>
<td></td>
<td>The Passion of Purity</td>
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</tr>
</tbody>
</table>

- Amul
- MTR
- ITC Limited
- Godskitchen
- Patanjali
- Yule

- Sri Family
- SOHNA
- Shunya Hills
- PARAM
- Everest
- Mother's

- ATS
- Munchons
- Parag
- fieldfresh
- JABS
- Supple Tek

- Unived
- Parry Agro
- Mcleod Russel
- LT Foods
- Udyan Tea
- 2m Cocoa
Edition 1: 455 Buyers across 40 Countries
75 GLOBAL RETAIL CHAINS ATTRACTED TO INDIA'S VALUE ADDED EXPORT POTENTIAL

Also Supported by:

- KESHEK TAAMIM RETAIL
- KING STORE RETAIL
- LULU GROUP INTERNATIONAL, OMAN
- KHIMJI RAMDAS LLC
- SAFARI HYPER MARKET
- NASSER BIN KHALED & SON'S TRADING CO
- CARREFOUR
- CITY FLOWER
- LLC MAIM HOLDING
- XS RETAIL GROUP
- MISHKINO
- AL MADINA HYPER MARKET
- GHUREMEEL
- CITY FLOWER
- WELCOME FOODS
- EAST WEST HYPER MARKET
- PANDA RETAIL COMPANY
- FATHIMA GROUP OF COMPANIES
- K.M.TRADING GROUP L.L.C.
- NESTO
- KHIMJI RAMDAS
- REWE SANECKI EINZELHANDELS OHG
- SAHARA SHOP

[Logos and names of retail chains, including Carrefour, Target, Lotte Plaza, and Magnit, with their respective countries of origin: France, US, South Korea, and Russia.]

CARREFOUR from France
Target from US
Lotte Plaza from South Korea
Magnit from Russia

Also Supported by:
ISRAEL
ISRAEL
OMAN
OMAN
QATAR
QATAR
SAUDI ARABIA
SAUDI ARABIA
RUSSIA
RUSSIA
RUSSIA
SAUDI ARABIA
SAUDI ARABIA
SAUDI ARABIA
SAUDI ARABIA
SAUDI ARABIA
SAUDI ARABIA
UAE
UAE
OMAN
GERMANY
MOROCCO
SOCIAL MEDIA SCORECARD

400+ Tweets
10,217,061 Accounts
233 Users/Hour
31,630,708 Impressions

LIVE EVENT ACTIVATION

- Live updates from the event
- 80+ live tweets and Facebook posts with images, videos and quotes
- 29 video bytes of the dignitaries shot at the event and posted real-time
- Twitter feed showcased on the Twitter wall (Digital screens on stage at event)
- Facebook LIVE videos of the inaugural ceremony
- Facebook LIVE of the MOU signing
- Video coverage of all sponsors
Beyond just a Food Show... 

**Shanti Sarangi**

**CEO, Britannia Tea Co. Ltd.**

"I extend my thanks to the participating food processing industries of our state in the event. I am thankful to the Ministry of Commerce & Industry, Government of India and Trade Promotion Council of India (TPCI) for conducting a successful Indus Food 2018 event to Major Retail Chains from Gulf & Russia. We look forward to their support in augmenting export avenues to our industry.

**Manoj Solanki**

**IAS, Director of Industries, Odisha**

"I would like to congratulate you on behalf of the Embassy of India, Mexico for conducting a successful Indus Food 2018 event. This would go a long way in increasing our exports to the world and strengthen Indian business.

**Manjesh Miglani**

**Managing Director, Annapurna Universal Foods Pvt. Ltd.**

"We are grateful for providing us a wonderful opportunity to explore our products and meet potential buyers at the Indus Food Expo 2018 in Delhi. The organizers have given us a great response and inquiries in the said exhibition for our products. We hereby extend our heartiest thanks for the support extended to the IPC and my self during the Indus Food 2018 in New Delhi.

**Vice President, Lotus Plaza Market Chantilly**

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**Ashwani Kumar**

**Commercial, Business**

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**Suresh Prabhu**

**Union Minister**

"We are amazed by the hospitality and variety of products here.

**Nur Fatin Dato**

**Vice President, Lotus Plaza Market Chantilly**

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**Andrew Edward**

**Conventional Office, Embassy of the United State of America, New Delhi.**

"Thank you very much for your great support extended to the IPC and my self during the Indus Food 2018 in New Delhi. It was such a wonderful hospitality offered by your esteemed office. It was my pleasure to meet and work with you. I look forward to having your cooperation and partnership between the TPCI and the IPC.

**Andrew Ediefsen**

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Stakeholders Tweet

Live Tweets of Bilateral Meets

Indus Food (@indus_food) 19 Jan

"India ranks among the top 10 countries in terms of per capita rice consumption in the world, and it's import is increasing due to population growth. According to the Department of Agriculture, Cooperatives and Farmers Welfare, the country's rice production in 2022-23 is estimated at 218.5 million tonnes, up from 202.5 million tonnes in 2021-22.

"This is a great opportunity for us to showcase our high-quality Indian rice to a global audience. Our rice is known for its distinct flavor and aroma, and we believe it will be well received in the international market.

"We are also introducing our new line of organic rice, which is grown without the use of synthetic fertilizers and pesticides. This will further increase our competitiveness in the global market."
The flagship event of the Global Food and Beverage Show of India 2018 received widespread coverage from print and online media houses of India. Large number of journalists attended the event organized by TPCI and supported by the Department of Commerce, GoI.
India set to become food exhibition, distribution hub with 'Indus Foods'

Agri-export policy papers to be put in public domain

We are working on strategy to diversify export basket

Prabhu to inaugurate 'Indus Food' Fair

Financial Chronicle
LIST OF ALL EXHIBITORS

WHOLESOME FOODS
VNKC AGROCOM PVT LTD
BHARAT CEREALS PRIVATE LIMITED
GOODRICK GROUP LTD
BHARAT GLUCOSE PRIVATE LIMITED
PK OVERSEAS PVT. LTD.
LOVELY BAKE STUDIO
LEKH RAJ NARINDER KUMAR
MTR FOODS PVT. LTD.
MARKFED
JIVRAJ TEA LIMITED
SUPPLE TEK INDUSTRIES PRIVATE LIMITED
NATURE PURE BIO PRODUCTS PVT LTD
PREMIER'S TEA LIMITED
MOTHER DAIRY FRUIT & VEGETABLE PVT. LTD.
KOHINOOR FOODS LIMITED
SAMEX INDIA PVT LTD
DESAI BROTHERS LTD (FOOD DIVISION)
SHIMLA HILLS OFFERINGS PVT. LTD.
DHAVAL AGRI EXPORTS LLP
BHAGWATI LACTO VEGETARIAN EXPORTS PVT. LTD.
ARICHA TRADING CO LTD
DHAMPURE SPECIALITY SUGARS LTD.
SIANG TEA & INDUSTRIES PVT. LTD.
DONVI POLO TEA ESTATE
MRS BECTOR FOODS SPECIALITIES LTD
GREENDOT HEALTH FOODS LTD.
JAY SHREE TEA & INDUSTRIES LTD
AROMA AGROTECH PRIVATE LIMITED
PARAM DAIRY LIMITED
MS NATURE BIO FOODS LIMITED
SRI NUTHATCH NUTRICARE TECHNOLOGIES (P) LTD.
PARAG MILK FOODS LTD
SHYAM SUNDER EXPORT HOUSE
DP CHOCOLATES
UGP VENTURES (UDYAN TEA)
HEALTH ON A PLATTER
LA SWISS CHOCOLAT
MAHAVIR GLOBAL INC.
AFP MANUFACTURING CO. PVT. LTD.
UNIVED HEALTHCARE PRODUCTS PRIVATE LIMITED
KCK AGRO PRODUCTS PVT LTD
BANSAL FINE FOODS PVT. LTD.
MCLEOD RUSSEL INDIA LIMITED
PRESTIGE FEED MILLS LIMITED
AMALGAMATED PLANTATIONS PRIVATE LIMITED
VIMAL AGRO PRODUCTS PVT LTD
CHAMAN LAL SETIA EXPORTS LTD
ARUNACHAL TEA & INDUSTRIES PVT. LTD.
AGRONIC FOOD INC.
BHARAT AGRO
GLOBAL BRAND RESOURCES PVT LTD
FIELDFRESH FOODS PVT LTD.
CONTROL ALT FOODS PVT LTD.
ROSSELL TEA (DIVISION OF ROSELL INDIA LIMITED)
KAY BEE EXPORTS
VIJAYNAGAR BIOTECH PRIVATE LIMITED
SHRI SITA RICE MILLS
M/S JABS INTERNATIONAL PRIVATE LTD.
AL GLOBAL STAR PVT. LTD.
GUJARAT CO-OPERATIVE MILK MARKETING.
STERLING AGRO INDUSTRIES LIMITED
VISNUKUMAR TRADERS PVT LTD APIS INDIA LTD.
RICHFIELD INDUSTRIES PVT. LTD
MAHALAXMI TEA ESTATE
FRESHWAY SERVICES LLP
BTW INDIA PVT. LTD.
A.TOSH &SONS(INDIA) LIMITED
SANWARIA SWEETS PRIVATE LIMITED (KANHA)
ADINATH AGRO PROCESSED FOODS PVT. LTD.
UNITED FOODS
HARRISONS MALAYALAM LIMITED (RP-SANJIV GOENKA GROUP)
JIVRAJ TEA COMPANY
BHUKHARAM CHANDMAL BHUJIAWALA PVT. LTD.
GUJARAT TEA PROCESSORS & PACKERS LTD
PARRY AGRO INDUSTRIES LIMITED
HAVUKAL TEA AND PRODUCE COMPANY PRIVATE LIMITED
PR EXPORTS (NATURESWORTH)
AUTI & SON'S NATURAL AGRO
MATHESON BOSANQUET ENTERPRISES PVT. LTD.
HARRISONS MALAYALAM LTD SBU B
ANDREW YULE & COMPANY LIMITED
KANAN DEVAN HILLS PLANTATIONS CO PVT LTD
HAMDARD LABORATORIES INDIA
VIJAYALAXMI CASHEW COMPANY
MARICO LIMITED
AXIOM
TATA GLOBAL BEVERAGES
THE BOMBAY BURMAH TRADING CORPORATION LIMITED
PURENESSZ
PREMIUM EXPORTS
MP STATE COOPERATIVE DAIRY FEDERATION
KILARU NATURALS PRIVATE LIMITED
S. NARENDRAKUMAR & CO.
NAVEEN VEGETABLE COMPANY
M.MADHAVARAYA PRABHU
ARAM & CO
BATLEYS NUTRIMENTS PVT LTD
AGGARWAL IMPEX
CHAIZUP BEVERAGES LLP
AAKASH GLOBAL FOODS PVT. LTD.
SONA CEREAL PRODUCTS PVT LTD
ALLANASONS PVT. LTD.
BIKANERVALA FOODS PVT. LTD.
UNIPULP AGRO INDUSTRIES
SREELEKSHMI CASHEW COMPANY
AKSA FOODS & SPICES PVT. LTD.
TASTY NUT INDUSTRIES
<table>
<thead>
<tr>
<th>Company Name</th>
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<tbody>
<tr>
<td>RAIDCO KERALA LIMITED</td>
</tr>
<tr>
<td>VIJAYANAGAR FOOD AND NUTRACEUTICALS PRIVATE LIMITED</td>
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<tr>
<td>SRI VARSHA FOOD PRODUCTS INDIA LTD.</td>
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<td>AL RASHEED FOOD WORLD</td>
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<td>JAMMU &amp; KASHMIR STATE INDUSTRIAL DEVELOPMENT CO.</td>
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<td>PATTABHI AGRO FOODS PVT LTD</td>
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<td>SRI LALITHA ENTERPRISES INDUSTRIES PRIVATE LIMITED</td>
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<td>CAPITAL VENTURES PVT LTD</td>
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<td>TROPICANANA WORLD TRADE PRIVATE LIMITED</td>
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<td>DHARAMPAL SATYAPAL LIMITED</td>
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<td>AKAY FLAVOURS &amp; AROMATICS PVT. LTD</td>
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<td>BANDAY IMPEX PVT.LTD</td>
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<td>KAUSHAL TRIVENI FOOD PARK LTD</td>
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<td>CHOWDHARY BROTHERS CO.</td>
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<td>SUNTOP PRODUCTS COMPANY</td>
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<td>M/S VIPASANA INDUSTRIES PVT. LTD</td>
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<td>SARVESHWAR FOODS LIMITED</td>
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<td>HIMALAYAN BIO ORGANIC FOODS PRIVATE LIMITED</td>
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<td>ANNAPURNA UNIVERSAL FOODS PRIVATE LIMITED</td>
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<td>AOV EXPORTS PRIVATE LIMITED</td>
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<td>KRBL LTD</td>
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<td>JUNGLE FOODS</td>
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<td>AZISTA INDUSTRIES PRIVATE LIMITED</td>
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<td>N.S CASHEW COMPANY</td>
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<td>SAG AGRITECH LIMITED</td>
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<td>NAHAL FOODS</td>
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<td>SHREE DATT AQUACULTURE FARMS PVT. LTD</td>
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<td>MAZDA LIMITED</td>
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<td>KARISHMA FOOD PRODUCTS</td>
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<tr>
<td>PRASANTHI CASHEW COMPANY</td>
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<td>PARTH FOODS</td>
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<td>MOREISH FOODS LTD</td>
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<td>MANGAL INDUSTRIES LIMITED - GALLA FOODS DIVISION</td>
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<td>REGAL KITCHEN FOODS LIMITED</td>
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<td>RIDDHI FOOD PRODUCTS</td>
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<td>INNOVATIVE FOODS LTD</td>
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<tr>
<td>SWASTIK GUM INDUSTRIES (INDIA)</td>
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<tr>
<td>KASHMIR VALLEY AGRO INDUSTRY</td>
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<tr>
<td>SPICES BOARD INDIA</td>
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<tr>
<td>MTS MEGA FOOD PARK LTD</td>
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<tr>
<td>DEPARTMENT OF INDUSTRIES</td>
</tr>
<tr>
<td>HIMATLAL BROTHERS</td>
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<td>G.N FOODPROCESSING</td>
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<td>AGRICULTURAL &amp; PROCESSED FOOD PRODUCTS EXPORT DEVELOPMENT AUTHORITY (APEDA), (MINISTRY OF COMMERCE &amp; INDUSTRY, GOVT. OF INDIA)</td>
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<tr>
<td>KUMAR CASHEW EXPORTS</td>
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